

## **Grow** Your Loan Portfolio.

## Reliable. Comprehensive. Simplified training.

Provide your employees with world-class credit training. Assess employee knowledge by utilizing our credit skills diagnostic assessment. Then, customize individual learning based on skills gaps. Mitigate risk and provide your employees the tools they need to be effective throughout the credit process.

## About OnCourse Learning

OnCourse Learning, formerly BankersEdge, is an e-learning partner that empowers companies and professionals to improve, acheive and aspire. We offer regulatory compliance, licensure, and professional development training to the bank, credit union, nonbank financial services, insurance, mortgage and gaming industries.

## Five unique programs include:

- Credit Skills Diagnostic Assessments: Identify credit skills gaps through a comprehensive assessment and receive a detailed report to develop a targeted training program to maximize results and minimize the investment.
- Consumer Lending: Build your employees' confidence
  to speak with clients about their consumer lending needs
  by providing them with solid analytical and technical skills
  that foster professional interactions at every stage of the
  consumer lending process.
- Commercial Lending: Grow your commercial business portfolio by providing employees with a solid credit foundation and the core skills necessary to underwrite commercial loans.
- Small Business Lending: Develop your employees' core skills to review and discuss small business credit requests. Provide them with the skills and competencies necessary to meet the challenges facing small businesses.
- Insight Advantage Program: Enhance your employees' skills and competencies to acquire, expand and add value to their current and future business relationships.
   Determine cash management and financing opportunities while offering value added solutions utilizing strategic sales conversations.

To get started, contact us today! 877-999-3343



