

Fundamentals of Ag Lending

2024 National School for Beginning Ag Bankers

June 24-27, 2024
Spearfish, SD



www.sdba.com

Monday June 24, 2024	Tuesday June 25, 2024	Wednesday June 26, 2024	Thursday June 27, 2024
11:00 am - 12:30 pm Registration Jonas 305	7:00 - 8:00 am Breakfast	7:00 - 8:00 am Breakfast	7:00 - 8:00 am Breakfast
Lunch on your own	8:00 - 9:30 am View of the Ag Economy from 30,000 Feet Blaine Nelson	8:00 - 9:15 am Hedging With Futures & Options Usset	8:00 - 9:00 am Bank Sim Everson, Craven
1:00 - 1:15 pm Official Welcome and Orientation Denny Everson, Curriculum Coordinator SDBA School Administrator	9:45 - 12:00 pm Balance Sheet and Working Capital Analysis Franzen, Miller, Van Nurden	9:15 - 10:00 am Stop Light Analysis Franzen, Miller, Van Nurden	9:15 - 11:45 am Management Assessment and Customer Profiling Franzen, Miller, Van Nurden
1:15 - 2:00 pm What Concerns Me Most About Being an Ag Lender Everson, Craven, Franzen		10:00 - 11:00 am Cash Flow Analysis and Projections Franzen, Miller, Van Nurden	
		11:00 am - 12 pm Producer Panel Moderator: Everson	
	12:00 - 12:45 pm Lunch	12:00 - 1:00 pm Lunch with Producers	11:45 am - 12:30 pm Lunch
	12:45 - 2:45 pm Bank Sim Everson, Craven	1:00 - 2:00 pm Bank Sim Everson, Craven	12:30 - 1:15 pm 10 Things Young Bankers Need to Know Everson, Craven, Franzen, Miller, Van Nurden
2:15 - 5:30 pm Intro to Bank Sim Everson, Craven	3:00 - 4:45 pm Earnings Analysis Franzen, Miller, Van Nurden	2:15 - 4:45 pm Loan Servicing and Risk Management Franzen, Miller	1:30 - 2:30 pm Bank Sim Wrap Up and Final Evaluation Everson, Craven
5:30 - 6:30 pm Reception			Safe Travels Home
Dinner on Your Own	Dinner on Your Own	Dinner on Your Own	