

# Annual Security Seminar

October 10, 2024

Holiday Inn & Suites, Sioux Falls



Questions: Call the SDBA at 800.726.7322 or email [events@sdba.com](mailto:events@sdba.com)

## SEMINAR DESCRIPTION

This well-rounded seminar focuses on a range of issues of concern to security officers, facility personnel, and management. Using current trends and examples, a variety of topics will be covered as highlighted below.

### The Robbery Experience

The Robbery Experience is a unique, impactful, and extremely effective session that focuses not only on the traditional things normally covered in robbery training, but from a highly unique and far more effective perspective. This session will address numerous non-traditional aspects that are even more critical to true safety, security, and performance.

### Active Shooter Vs. Armed Robbery

This session is designed to provide practical tips on how to survive an incident of violence. Often times, employees only receive training in armed robbery. However, occasionally employees will receive active shooter training but rarely, if ever, are the two talked about simultaneously. Through this approach, employees can differentiate between an active shooter and an armed robbery and will be able to choose the correct response during a critical incident.

### Increasing Customer Service and Security

Many organizations rationalize relaxed security efforts because they want to have an open, warm, inviting environment for customers. It is generally believed that customer service and security conflict with each other. However, this session provides a way to marry the two, significantly increase both and set your bank apart from the competition to give you a marketing advantage!

### Security Assessments

In this session, we will explain how to conduct your own security assessment, both practically and effectively. This course does not focus on the “typical” things covered in a security assessment session. Rather than addressing lighting, cameras, or obstructions, we will show you how to protect your most important asset, your people! We understand that your building is your building, your people are your people, and your layout is your layout. So, instead of making unrealistic recommendations about changing these things, let’s take what you have and make it safer with little to no cost!

## SEMINAR PRESENTERS



**Terry L. Choate, Jr.:** *Co-Founder and President of Blue-U Defense*

Retired 15 Years in Law Enforcement, SWAT Team Commander; Drug Investigations/Undercover Operations; FBI Hostage Negotiator, Executive Protection Professional; Author; Corporate Security Professional; Personal & Home Security Specialist; Stalking and Dangerous Behavior Specialist; Physical site Security Assessment Professional; Policies and Procedures; WAVR-21 Threat Assessment and Management Specialist.; Operation Granite Hammer Statewide Drug Eradication Initiative

**Joseph B. Hileman:** *Co-Founder - Executive Vice President*

Retired 20 years in law enforcement; SWAT Asst Commander/Team Leader; Detective; Drug Investigations/Undercover Operations, Field Training Officer; WAVR-21 Threat Assessment and Management Specialist; Operation Granite Hammer Statewide Drug Eradication Initiative; NH State Liquor Enforcement

## WHO SHOULD ATTEND

Security officers or directors, operations managers, auditors, HR directors, legal staff, loan officers, disaster recovery managers, collection staff and fraud investigators.

## REGISTRATION FEE

Registration \$290  
Non-Member fee \$390

## SCHEDULE

8:30—9:00 a.m. Registration  
9:00—noon Program  
noon— 1:00 p.m. Luncheon  
1:00—4:00 p.m. Program

## HOTEL INFORMATION

Holiday Inn & Suites  
2040 West Russell Street  
Sioux Falls, SD  
(605) 331-2040

**Room Block released 9/09/24**

Rate: \$149

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2040 West Russell Street  
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Register online at [www.sdba.com](http://www.sdba.com) or,  
Return form and payment to SDBA, PO Box 1081, Pierre, SD 57501 or fax to 605.224.7835.

Institution \_\_\_\_\_ Phone Number \_\_\_\_\_

Mailing Address \_\_\_\_\_

Employee	City	Email

**Registration:** \$290/person for members or \$390/person for non-members.

**Cancellation:** 100% refund if canceled before 9/26, 75% refund if canceled 9/27-30, no refund if canceled after 9/30. Substitutions allowed any time.

**Special Requests:** Email special requests to [hlee@sdba.com](mailto:hlee@sdba.com) by September 30.

Payment Method: Total fees due: \$ \_\_\_\_\_



Educate. Advocate. Grow.

Check enclosed  Please send me an invoice  Please bill credit card (SDBA will call)